# Nonprofit: Origin Story



## Step 1: The Heart & the Hook

Choose one founder as the leading character. Start with their desire and the why behind it. Then craft a Hook, the opening to your story which connects us to the Heart's desire.

The desire & the why behind it	



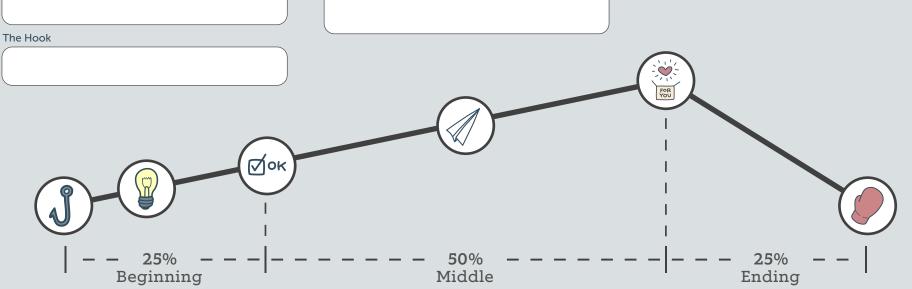
## Step 2: The Ask

What is the moment where the Heart ran into a large problem and the idea for the nonprofit was born?



#### **Step 3: The Acceptance**

And now what is the moment when the Heart decided to try and overcome the problem?





## **Step 4: The Journey**

List the three main events that happened on the journey to bring the nonprofit to life.





## **Step 5: The Answer**

This is the reveal of the nonprofit itself and your opportunity to reference the top ways you make an impact.



## Step 6: The Jab

This is your closing and what you ask for. Make one clear request. In most cases, it will be to donate.